

June 4, 2018

Do the Right Thing!

Don't fall in love with someone who says the right things. Fall in love with someone who does the right things!

There are lots of commercials on the radio and TV "saying" the things you want to hear; of how they can make your money earn more than anywhere else. Saying it and doing it are two entirely different things!

I learned a long time ago to give my clients options on the length of time and guaranteed interest rate that best meets their wants and needs.

The tax deferred annuities on my Top 10 list do exactly what they say they'll do.

Simply put; **What You See is What You'll Get!** Here are two of the best:



SECURE CHOICE 5
3.60%
Rate Guaranteed for 5 Years
Minimum: \$10,000
After the initial 5 year guarantee period, the interest rate is based on current market conditions, but will never be less than 2.00%. Surrender charges expire at the end of the 5 year period FOREVER.
New Era Life Insurance Company Philadelphia American & New Era of the Midwest See the Application for Policy Form Numbers.

SPDA-7
3.85%
Rate Guaranteed for 7 Years
Minimum: \$10,000
After the initial 7 year guarantee period, the interest rate is based on current market conditions, but will never be less than 1.00%. Surrender charges expire at the end of the 7 year period FOREVER.
Bankers Life Insurance Company DBA Western Bankers Life in Texas See the Enclosed Brochure for Policy Form Numbers.

READ THE ENCLOSED DISCLOSURE FORMS FOR MORE INFORMATION ON THE KEY FEATURES AND BENEFITS OF THESE ANNUITIES BEFORE YOU MAKE A DECISION!
INITIAL OFFERING RATES ARE SUBJECT TO CHANGE WITHOUT NOTICE! CALL MY OFFICE TO CONFIRM RATES BEFORE YOU SUBMIT AN APPLICATION.

- To start your **Secure Choice** annuity, complete the enclosed application and return to my office.
- Read the enclosed **Highlights of the SPDA 5 & 7 Tax Deferred Annuities** for more information on this annuity.

Call me if you have any questions or prefer another annuity on the Top 10!

When we receive your form(s), we will send you more information to read & sign.

Start a "Do Right" Tax Deferred Fixed Rate Annuity TODAY!