



INVESTORS HERITAGE™

Your Future. Our Life's Work.

HERITAGE BUILDER PORTFOLIO

This is a .pdf portfolio. Each form is not necessary for all applications. Choose and open the forms needed for your client's situation.

To open any form:

- Right click on the form and choose "open file" or
- Click "open document" in top right corner.

SUBMITTING APPLICATIONS IN GOOD ORDER

Submitting applications in good order is a win-win:
Your client's contract issued quickly. Your commission paid quickly.

The following forms are required for all applications:

- Application - *(State appropriate version)*
- Best Interest Attestation
- Best Interest Producer Disclosure
- Certification of Disclosure
- W-9
- Annuity Suitability Questionnaire
- Disclosure - Understanding Your SPDA

Additional forms if appropriate to the application:

- Replacement *(State specific)*
- Replacement Comparison *(State specific)*
- 1035 Exchange/Transfer/Rollover
- IRA Indirect Rollover Certification *(Required if IRA Indirect Rollover.)*
- Payment Authorization form
- Non-Resident *(Non-resident sales not allowed to residents of MA, MN, NY, UT.)*
- Trust or Entity Certification
- Corporate Owned Annuity Indemnity
- Additional Beneficiary *(Use if have more than 4 beneficiaries. State specific.)*

To be left with client:

- Notice of Information Practices

Agent Discovery Forms must be submitted to home office for all applications over \$1M:

- Annuity Fact Finder
- Life Fact Finder
- Mutual Funds Fact Finder
- Financial Data

A current list of approved forms is available on the Investors Heritage Agent Portal. www.investorsheritage.com