

New Business FAQ

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How can I submit an application?

Email: newbusiness@axonicservices.com

Fax: (866) 860-7101

Applications and checks can be mailed to:

Axonic Services P.O. Box 3289

Jackson, MS 39207-3289

Overnight Address:

Trustmark National Bank FBO: Axonic Services 248 East Capitol St

Lockbox Department, 7th Floor – Suite 786

Jackson, MS 39201

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How can I obtain Sales/Marketing documents and run illustrations?

All application forms, servicing forms, marketing materials, and illustrations can be provided by calling the Axonic US Sales Desk 833-596-0311.

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What is the process once transfer paperwork has been sent?

- Once an application is in good order, transfer paperwork will be sent within
 1-2 business days.
- Follow ups occur initially after 5 business days, then every 10 business days thereafter unless otherwise notified by the transferring institution.

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How do I receive new business statuses?

- New business status will be relayed via email to the agent, top level upline, and immediate upline during each step of the process.
- Status requests can be emailed to status@axonicservices.com. Please allow 1 business day for status response. Status can also be obtained by calling 1-833-948-2581.



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How are NIGOs communicated?

- NIGOs are communicated to the agent, top level upline, and immediate upline via email weekly.
- NIGO requirements can be submitted via fax, email, or mail.
- NIGO requirements are reviewed within 1-2 business days.

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How are policy pages mailed?

Policy pages are printed within 1-2 business days of issuance and mailed to the agent's address on record.

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Who should my client make checks payable to?

- Checks should be made payable to "AmFirst Axonic Annuity."
- Wire instructions are as follows:

Incoming Wire Transfer Instructions

Receiving Bank	Trustmark National Bank Jackson MS
	ABA Routing # 065300279

Beneficiary / Payee / 1003560216 **Recipient Account Number**

Beneficiary / Payee / AMFIRST INSURANCE COMPANY
Recipient Account Name

Additional Details Insert Policy Number and Owner Name



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What are the minimum and maximum premium amounts to fund an Axonic annuity?

- The minimum premium to fund an Axonic annuity is \$20,000.
- Any premium over \$1,000,000 must go through a preapproval process by emailing a request to newbusiness@axonicservices.com

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What is the rate lock policy for MYGAs?

For MYGA products, we issue with the higher of the either the rate application signed date or effective date with a 60-day rate lock period. The effective date is the date all funds have been received.

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How is joint ownership handled?

- A joint owner cannot be a person other than a spouse.
- Surviving spouse is automatically assumed as the 100% primary beneficiary.

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What are the rules surrounding death benefit?

- Axonic annuities are owner driven.
- If the owner or annuitant die before income payments have begun, the value of the annuity pays to the beneficiary or beneficiaries on file.
- Interest on the Death Benefit will be paid at the rate applicable to the contract for the funds on deposit, from the date of the Owner's death until the claim is paid.

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What types of ownership are allowable?

For acceptable forms of Ownership, please refer to the Forms of Ownership Guide.



Axonic Waypoint MYGA is issued by AmFirst Insurance Company ("AmFirst")

AM Best has affirmed the Financial Strength Rating of A- (Excellent) and the Long-Term Issuer Credit Ratings of "A-" (Excellent) of AmFirst Insurance Company

Annuities are designed for long-term accumulation of money; surrender and withdrawal fees may apply on early withdrawals. Annuity withdrawals are subject to income tax, and withdrawals prior to age 59½ may also be subject to an IRS penalty. Holding an annuity inside a tax-qualified plan does not provide any additional tax benefits. If you annuitize a non-qualified annuity, a portion of your payment will be considered a return of premium and will not be subject to ordinary income tax. The amount that is taxable will be determined at the time you elect to annuitize the policy.

This document provides a brief summary of product features. The contract associated with the product will contain the actual terms, definitions, limitations, and exclusions that apply. Products and services may not be available in all states.

The statements and comments offered in this communication are provided as general information and ideas. They are not intended to be, nor should they be relied on as, investment, legal, tax advice, or recommendations. Before making a decision or giving advice about any matter contained in this communication, agents or individuals should consult an attorney or tax advisor for answers to specific questions. All individuals selling this product must be licensed insurance agents.

The general distributor and service provider is Axonic Insurance Services LLC. Products are underwritten by AmFirst Insurance Company ("AmFirst") (Statutory Office: Oklahoma City, Oklahoma), licensed in 47 states, the District of Columbia, British Virgin Islands, and Puerto Rico.

Not FDIC/NCUA Insured | May Lose Value | Not Bank/CU Guaranteed | Not a Deposit | Not Insured by Any Federal Government Agency